

AGENDA

City/County Manager's Technical Advisory Committee

Thursday, December 7, 2017

10:00 AM

LOCATION:

**San Bernardino County Transportation Authority
First Floor Lobby - Board Room
1170 W. 3rd Street, 2nd Floor, San Bernardino, CA 92410**

1. Attendance

Council of Governments

- 2. Ambulance Contract – John Gillison, Rancho Cucamonga and Ray Casey, Yucaipa**
A brief history of the efforts to develop a new ambulance contract and transportation plan from the TAC ad hoc committee. This will be followed by a presentation from AMR followed by general discussion. (Attachment 1)
 - AMR Presentation – Sharon Henry, Chief Operating Officer; Chris Gordon regional Director; and Diana Mc Cafferty, Manager of Administration, AMR
- 3. City/County Conference Update – John Gillison, Rancho Cucamonga**
Update on the 2018 Conference planning.
- 4. 2018 Meeting Calendar – Duane Baker, SBCTA**
Review of the proposed TAC meeting calendar for 2018. (Attachment 2)

Public Comment

Brief comments by General Public

ADJOURNMENT

The next meeting of the City/County Manager's Technical Advisory Committee is
January 4, 2018

Meeting Procedures and Rules of Conduct

Meeting Procedures - The Ralph M. Brown Act is the state law which guarantees the public's right to attend and participate in meetings of local legislative bodies. These rules have been adopted by the Board of Directors in accordance with the Brown Act, Government Code 54950 et seq., and shall apply at all meetings of the Board of Directors and Policy Committees.

Accessibility - The SBCTA meeting facility is accessible to persons with disabilities. If assistive listening devices or other auxiliary aids or services are needed in order to participate in the public meeting, requests should be made through the Clerk of the Board at least three (3) business days prior to the Board meeting. The Clerk's telephone number is (909) 884-8276 and office is located at 1170 W. 3rd Street, 2nd Floor, San Bernardino, CA.

Agendas – All agendas are posted at 1170 W. 3rd Street, 1st Floor, San Bernardino at least 72 hours in advance of the meeting. Staff reports related to agenda items may be reviewed at the SBCTA offices located at 1170 W. 3rd Street, 2nd Floor, San Bernardino and our website: www.gosbcta.com.

Agenda Actions – Items listed on both the “Consent Calendar” and “Discussion” contain recommended actions. The Board of Directors will generally consider items in the order listed on the agenda. However, items may be considered in any order. New agenda items can be added and action taken by two-thirds vote of the Board of Directors or unanimous vote of members present as provided in the Ralph M. Brown Act Government Code Sec. 54954.2(b).

Closed Session Agenda Items – Consideration of closed session items excludes members of the public. These items include issues related to personnel, pending litigation, labor negotiations and real estate negotiations. Prior to each closed session, the Chair will announce the subject matter of the closed session. If action is taken in closed session, the Chair may report the action to the public at the conclusion of the closed session.

Public Testimony on an Item – Members of the public are afforded an opportunity to speak on any listed item. Individuals wishing to address the Board of Directors or Policy Committee Members should complete a “Request to Speak” form, provided at the rear of the meeting room, and present it to the Clerk prior to the Board's consideration of the item. A "Request to Speak" form must be completed for each item an individual wishes to speak on. When recognized by the Chair, speakers should be prepared to step forward and announce their name and address for the record. In the interest of facilitating the business of the Board, speakers are limited to three (3) minutes on each item. Additionally, a twelve (12) minute limitation is established for the total amount of time any one individual may address the Board at any one meeting. The Chair or a majority of the Board may establish a different time limit as appropriate, and parties to agenda items shall not be subject to the time limitations. Members of the public requesting information be distributed to the Board of Directors must provide 40 copies of such information in advance of the meeting, except for noticed public hearings. Information provided as public testimony is not read into the record by the Clerk.

The Consent Calendar is considered a single item, thus the three (3) minute rule applies. Consent Calendar items can be pulled at Board member request and will be brought up individually at the specified time in the agenda allowing further public comment on those items.

Agenda Times – The Board is concerned that discussion take place in a timely and efficient manner. Agendas may be prepared with estimated times for categorical areas and certain topics to be discussed. These times may vary according to the length of presentation and amount of resulting discussion on agenda items.

Public Comment – At the end of the agenda, an opportunity is also provided for members of the public to speak on any subject within the Board’s authority. Matters raised under “Public Comment” may not be acted upon at that meeting. “Public Testimony on any Item” still applies.

Disruptive or Prohibited Conduct – If any meeting of the Board is willfully disrupted by a person or by a group of persons so as to render the orderly conduct of the meeting impossible, the Chair may recess the meeting or order the person, group or groups of person willfully disrupting the meeting to leave the meeting or to be removed from the meeting. Disruptive or prohibited conduct includes without limitation addressing the Board without first being recognized, not addressing the subject before the Board, repetitiously addressing the same subject, failing to relinquish the podium when requested to do so, bringing into the meeting any type of object that could be used as a weapon, including without limitation sticks affixed to signs, or otherwise preventing the Board from conducting its meeting in an orderly manner. Your cooperation is appreciated!



San Bernardino County Fire Chiefs' Association

July 18, 2017

Dena M. Smith, Interim Chief Executive Officer
385 N. Arrowhead Ave.
San Bernardino, CA 92415-0120

Dear Ms. Smith:

Congratulations on your interim appointment as County Chief Executive Officer. We look forward to meeting and working with you in the future. The San Bernardino County Fire Chiefs' Association (Association) is writing to share with you our ongoing and previously stated concerns regarding the Ground Ambulance Contract (Contract).

As you know, during the December 6, 2016 San Bernardino County Board of Supervisors (BOS) Meeting, the BOS decided to hold a workshop in January or February 2017 to determine if a competitive bid for ambulance ground transportation should be pursued. The BOS asked for input from all involved stakeholders in the County. The described purpose of the BOS workshop in 2017 would be to hear stakeholder's comments to assist in determining if the ambulance contract should go out to bid or be renegotiated; so far a workshop to hear comments has not occurred. We strongly support scheduling such a workshop in the near future.

Over the last several years, the Association has met with and sent correspondence to former CEO Devereaux in an effort to share the collective interests of our members and the communities we represent with regard to the Contract. Additionally, our Association has discussed our concerns with the San Bernardino City-County Manager's Technical Advisory Committee (CCM TAC) and several International Association of Fire Fighters Labor representatives from area cities.

Plainly stated, our position was and remains in support of:

- Any contracts should recognize and protect the rights of all first responder agencies to maintain or expand the full scope of their authorized service delivery.
- Substantive reimbursement for all first responder services.
- Dispatch of ambulances county-wide through the Operational Area (OA) dispatch center; currently the Confire JPA.

- If possible, a competitive bidding process for awarding non-MOU based exclusive operating areas for transport providers.

We remain in contact with the CCM TAC and would like to, if possible, have a meeting with Mr. Devereaux to further explain our position. The Association is appreciative of the efforts by you and the BOS to include our input in this important contract. We are committed to assisting any way we can to the benefit of all community members and visitors to our County.

Sincerely,



Jeff Frazier, President
San Bernardino County Fire Chiefs' Association

CC: Greg Devereaux

San Bernardino City-County Manager's Technical Advisory Committee

July 18, 2017

Dena M. Smith, Interim Chief Executive Officer
County Administrative Office
385 N. Arrowhead Ave, Fifth Floor
San Bernardino, CA 92415-0120

Dear Ms. Smith:


As you are aware, the San Bernardino County City Managers Technical Advisory Committee (CCM TAC) has been working with the San Bernardino County Fire Chiefs Association as well as the respective organized labor groups for several years to advocate for certain shared interests as the County has pursued a potential new ambulance contract and transportation plan. These discussions, which have occurred several times with the former CEO Mr. Devereaux, have been quite helpful and the County's openness and cooperation has been greatly appreciated. Although there have been some differences in regards to specific proposals, generally speaking, the CCM TAC has advocated from the beginning on:

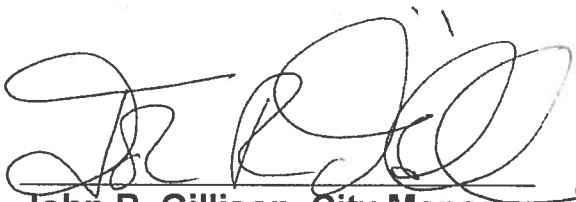
- A competitive bidding process, if possible, for Exclusive Operating Areas (EOA's) to provide for the required types and levels of basic and advanced life support pre-hospital emergency medical services
- Full protection for those fire agencies who currently rely on transportation revenue to augment their services
- Consolidated dispatch of ambulances countywide through the Operational Area dispatch center (Confire JPA)
- Recognition of those agencies in the County with Section 1797.201 Health and Safety Code obligations and responsibilities as part of a State approved local EMS plan.
- Cost recovery reimbursement for all providers of dispatch, first response and emergency medical services as provided for in the law, if and when available.

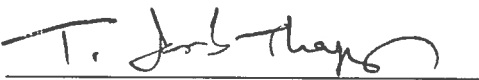
Dena M. Smith, Interim Chief Executive Officer
County of San Bernardino
July 17, 2017


We write today to once again reiterate that our position on the abovementioned items has not changed. The CCM TAC continues to support and work with our colleagues in Labor as well as the Fire Chiefs. We look forward to the previously promised San Bernardino County Board of Supervisors (BOS) workshop regarding ambulance ground transportation. Thank you once again for the open line of communication and we look forward to a face-to-face meeting to discuss these issues in the near future.

Thank you,


Ray Casey, City Manager
City of Yucaipa


John R. Gillison, City Manager
City of Rancho Cucamonga


Jarb Thaipejr, City Manager
City of Loma Linda


Bill Smith, City Manager
City of Colton

San Bernardino City-County Manager's Technical Advisory Committee



November 28, 2016

Mr. Greg Devereaux, CEO
County Administrative Office
385 North Arrowhead Avenue, Fifth Floor
San Bernardino, CA 92415-0120

Dear Mr. Devereaux:

As you are aware, the San Bernardino City County Managers Technical Advisory Committee (CCM TAC) has been working with the San Bernardino County Fire Chiefs Association as well as the respective organized labor groups for over two years to advocate for certain interests as the County has diligently pursued a potential new ambulance contract and transportation plan. On behalf of the City Managers, we appreciate that you have been open to meeting with Labor, the Chiefs and the City Managers several times throughout this process. Through these discussions we have all been enlightened in regards to the County's obligations in this area and the various possibilities through which those obligations may be discharged.

From the beginning we have consistently supported the following key principles:

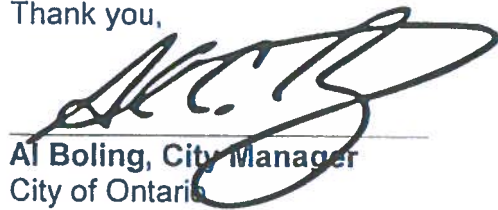
1. A competitive bidding process for Exclusive Operating Areas (EOA's) to provide for the required types and levels of basic and advanced life support pre-hospital emergency medical services, including in particular protection for those fire agencies who currently rely on transportation revenue to augment their services.
2. Recognition of those agencies in the County with Section 1797.201 Health and Safety Code obligations and responsibilities as part of a State approved local EMS plan. We are concerned about recent comments by Mr. Lynch with the Inland County Emergency Medical Agency (ICEMA) at a public Emergency Medical Care Committee (EMCC) meeting in which he indicated that a potential ambulance service RFP may only include one Exclusive Operating Area and may not include recognition of existing 201 agencies.
3. Cost recovery reimbursement for dispatch, first response and emergency medical services as provided for in the law, if and when it becomes available. The CCM TAC is concerned that recent comments by members of the management of the San Bernardino County Fire District appear to support cost recovery only for the District, to the possible exclusion of other local agencies.

Greg Devereaux, CEO
County of San Bernardino
November 28, 2016


The CCM TAC supports the autonomy of all local agencies and believes each locality should remain free to choose the level of service, and the service provider, that is right for their community, free from direct or indirect outside influences. This view is embedded in the foundation of all three principles listed above. In that light, it is concerning to read statements in the latest Annual Report for the San Bernardino County Fire District that say "San Bernardino County Fire and the County of San Bernardino believe that annexation is a municipality's most beneficial approach to securing fire protection services for their community." This statement, combined with recent discussions which indicate the very real possibility of an RFP that provides for a single EOA where the only option for an ambulance provider is County Fire, is not compatible with local autonomy. We would reject any process which predetermines such an outcome.

The CCM TAC generally supports the competitive bid process, although we recognize that it is possible to achieve somewhat similar results through other means. To that end, we remain supportive of the current discussions and appreciative of the County's openness to alternative viewpoints. We ask that any RFP include a seat at the table during the drafting of the document for the Fire Chiefs, Labor and the City Managers and that such a document is vetted publicly, through EMCC, before going to the Board for final approval and release.

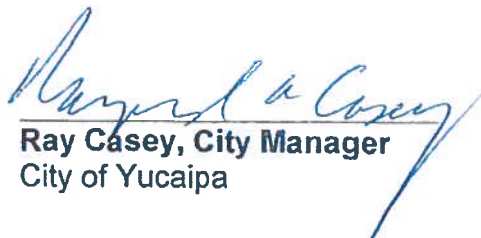
Thank you,



Al Boling, City Manager
City of Ontario



John R. Gillison, City Manager
City of Rancho Cucamonga



Ray Casey, City Manager
City of Yucaipa



Joe Hughes, City Manager
City of Highland

San Bernardino City-County Manager's Technical Advisory Committee



May 10, 2016

Mr. Greg Devereaux, CEO
County Administrative Office
385 North Arrowhead Avenue, Fifth Floor
San Bernardino, CA 92415-0120

Dear Mr. Devereaux:

As you are aware, the San Bernardino City-County Manager's Technical Advisory Committee (CM TAC) has a strong interest in the County's efforts to develop a new ambulance contract and transportation plan. It has been over one year since we met with you to discuss this matter.

As events seem to be moving recently toward some decisive actions, we want to take this opportunity to maintain the lines of communication we have always enjoyed with you and reiterate our position on this matter. We recognize and respect the statutory role and responsibilities the County retains in this area. At the same time, however, we believe an important value in local government is cooperation: between the County and local agencies including Cities and Fire Districts who are the most immediate nexus to provide and ensure our citizens receive outstanding service. It is important that each one of our respective agencies retains their historical authority and remain positioned to explore opportunities to better serve our communities as the health care system changes evolve at the state and federal level. The following are our Key Priorities which we would like to see addressed in any potential Request for Proposal (RFP), and which we would like to discuss with you further at a meeting in mid to late June:

Competition for Exclusive Operating Areas (EOA'S). As a general principle the CM TAC supports a competitive bidding process in order to achieve the most efficient and effective delivery of services at the lowest possible cost while ensuring there is no reduction or significant alteration in the current types and levels of basic and advanced life support pre-hospital emergency medical services provided throughout the county by public and/or private entities, including in particular those fire agencies who rely on transportation revenue to augment their services.

Recognition of historical Emergency Medical Services Responsibility. For too long a debate has alternately simmered and flared in San Bernardino County between ICEMA and local agencies over the issue of which agencies in the County have recognized Section 1797.201 Health and Safety Code obligations and responsibilities within a State-approved local EMS Plan. This long-standing and unhealthy debate has a historical opportunity to be settled in this region, so agencies can concentrate on moving forward in the developing and delivering EMS and fire and rescue services to their local constituents. The CM TAC supports the Fire Chief's Association in their efforts to recognize Section 1797.201 status for agencies throughout San Bernardino County.

Greg Devereaux, CEO
County of San Bernardino
May 10, 2016

Cost Recovery (Reimbursement) and Dispatching (Accountability). Local communities should be able to receive allowable cost recovery or reimbursement for emergency services rendered that properly qualify for such reimbursement if and when it becomes available. One example, includes a fair, equitable, and logistically suitable method of ensuring public agencies are appropriately reimbursed for the use of disposable EMS supplies and equipment. The CM TAC strongly encourages the County to consider enabling any future transportation contracts the County develops to allow for and retain the option to seek reimbursement for dispatch and first response services as it comes available for all local agencies.

Coverage for all areas. The CM TAC fully supports the efforts to ensure that there is adequate ambulance transportation for all areas of the County, including those areas that are geographically and economically challenging.

In conclusion, the CM TAC appreciates the opportunity this public discussion has created for all parties to provide input into the future design and implementation of the ambulance contract and transportation plan. This has been a healthy discussion and we look forward to its timely conclusion and the beginning of the competitive bidding process for the future ambulance services contract and transportation plan, with the provisions outlined above. To that end, we will work with your schedule to arrange for a meeting in mid to late June with representatives of the CM TAC, Fire Chiefs and Labor.

Thank you,

Al Boling, City Manager
City of Ontario

John R. Gillison, City Manager
City of Rancho Cucamonga

Ray Casey, City Manager
City of Yucaipa

Joe Hughes, City Manager
City of Highland

San Bernardino City-County Manager's Technical Advisory Committee

May 5, 2014

Mr. Greg Devereaux, CEO
County Administrative Office
385 North Arrowhead Avenue, Fifth Floor
San Bernardino, CA 92415-0120

Dear Mr. Devereaux:

As you are aware, the San Bernardino City-County Manager's Technical Advisory Committee (CM TAC) has recently reviewed and discussed the County's efforts to develop a new ambulance contract and transportation plan. You were invited to brief the Committee and participate in this discussion as was the San Bernardino County Fire Chief's Association. The discussion was enlightening and I believe we all share the same fiscal challenges and concerns as local governments adjusting to the new economic realities and ensuring that we provide the most efficient, and effective, services to our constituents. In the County's case the obligations to provide ambulance services and transportation is certainly challenging and we appreciate your commitment to work both with your colleagues on the TAC as well as the Fire Chief's.

The CM TAC has reviewed the San Bernardino County Fire Chief's Association letter and a dedicated sub-committee of the CM TAC has met with the County Chief's Association as well. Without reiterating in detail all of the history that has led to this point in time, generally speaking the CM TAC agrees with and supports the County's Chiefs on this matter. We recognize and respect the statutory role and responsibilities the County retains in this area. At the same time, however, we believe an important value in local government is cooperation: between the County and local agencies including Cities and Fire Districts who are the most immediate nexus to provide and ensure our citizens receive outstanding service. It is important that each one of our respective agencies retains their historical authority and remain positioned to explore opportunities to better serve our communities as the health care system changes evolve at the state and federal level.

Key Priorities

- **Competition for Exclusive Operating Areas (EOA'S)**

As a general principle the CM TAC supports a competitive bidding process in order to achieve the most efficient and effective delivery of services at the lowest possible cost while ensuring there is no reduction or significant alteration in the current types and levels of basic and advanced life support pre-hospital emergency medical services provided throughout the county by public and/or private entities. In this particular case, weighing all of the various interests, we believe a competitive bidding process for awarding exclusive operating areas for transport providers should occur in most areas of the County. The exception would be those EMS transport providers operating under existing MOUs with the County, where the local affected community relies upon the revenue generated by their transportation capacity to significantly augment their firefighting capabilities in their

Greg Devereaux, CEO
County of San Bernardino
May 5, 2014

communities. Loss of that revenue and associated cross-trained personnel would be detrimental to those all-risk public safety providers and harm the communities they serve. A few examples of this concern would be the areas served by Big Bear, Running Springs and Crest Forest. The exception would be if those communities affirmatively support or request a competitive bid process.

- **Recognition of historical Emergency Medical Services Responsibility**

For too long a debate, sometimes public and sometimes private, has alternately simmered and flared in San Bernardino County between ICEMA and local agencies over the issue of which agencies in the County have recognized Section 1797.201 Health and Safety Code obligations and responsibilities within a State-approved local EMS Plan. These obligations and responsibilities include 9-1-1 dispatch services, all public Basic and Advanced Life Support first response providers, and existing public transportation providers such as Rialto, Hesperia and San Bernardino County Fire. This long-standing and unhealthy debate has a historical opportunity to be settled in this region, through the current process that is underway, so agencies can concentrate on moving forward in the developing and delivering EMS and fire and rescue services to their local constituents without the constant fear of an ICEMA takeover of those key services traditionally provided by local government agencies. The CM TAC supports the Fire Chief's Association in their efforts to recognize Section 1797.201 status for agencies throughout San Bernardino County.

- **Cost Recovery (Reimbursement) and Dispatching (Accountability)**

Local communities should be able to receive allowable cost recovery or reimbursement for emergency services rendered that properly qualify for such reimbursement if and when it becomes available. One example, includes a fair, equitable, and logistically suitable method of ensuring public agencies are appropriately reimbursed for the use of disposable EMS supplies and equipment. We believe that as the Affordable Care Act is rolled out, and evolves in the next several years, this circumstance will soon change and other mechanisms may eventually provide funding for various out-of-hospital, dispatch and first responder services. The CM TAC strongly encourages the County to consider enabling any future transportation contracts the County develops to allow for and retain the option to seek reimbursement for dispatch and first response services as it comes available. This includes opportunities to further integrate public and private dispatch services to provide for greater cost savings, eliminate redundancies and maximize patient care.

* Greg Devereaux, CEO
County of San Bernardino
* May 5, 2014

In conclusion, the CM TAC appreciates the opportunity this public discussion has created for all parties to provide input into the future design and implementation of the ambulance contract and transportation plan. This has been a healthy discussion and we look forward to its timely conclusion and the beginning of the competitive bidding process for the future ambulance services contract and transportation plan, with the provisions outlined above. In the event the County should choose an alternate path which does not include a competitive bidding process, we would urge you to, in the spirit of the cooperation to date, include representation from this body in the negotiations process because of the tremendous impact this services has on all incorporated and unincorporated areas.

Thank you,

Al Boling, City Manager
City of Ontario

Ray Casey, City Manager
City of Yucaipa

John R. Gillison, City Manager
City of Rancho Cucamonga



San Bernardino

Sharon Henry
Chief Operating Officer, AMR West

sharon.henry@amr.net
619-850-1084

Presentation Goal:

To frame and discuss our desire to enhance
our commitments with our EOA cities and
fire departments

Our Framework:

1. In the face of healthcare reform and ever-increasing costs, to remain a financially stable EMS system with best-in-class ambulance service.
2. Transparency and cooperation with first responders and other stakeholders.
3. Revenue recognition for first responders that is meaningful, even though it won't likely cover the cost of services.

Billing/Collecting Trends


	2014	2015	2016	YTD 2017
Medicare	37.60%	37.00%	37.70%	37.00%
Medi-Cal	30.70%	32.00%	33.40%	33.40%
Commercial Insurance	12.30%	11.60%	12.00%	10.70%
Contracts	5.30%	4.50%	5.00%	4.90%
Private Pay	14.00%	14.80%	12.00%	13.90%

Operational Challenges

1. Unknown future of health care reform
 - High deductible plans
 - Declining collection rates, marginal collection with fee increases
 - Uncertain future of government add-ons (QAF, GEMT, Dispro)
2. Hospital drop times
 - Projected to exceed 40,000 lost available hours – impact at busiest times. Equates to 9, 12-hour shifts every day.
3. Paramedic shortage and increasing labor costs
 - Fully funded full-time training program
4. Federal laws related to first response fees (kick-backs)
 - DOJ settled complaint against Alameda County and others

Elements of Moving Forward

1. Sharing of live response data via the EnRoute iStatus program. This could be available soon.



Active Ambulance Calls

Waitings
 Actives
 Both

[Display Restriction](#)
[Display Legend](#)

RunNo	Date	Time	Pick Up Location	Transport To Location	Nature	Pri	Amb	Zone
5346044	10/25/2017	13:33	14747 ROSEMARY DR-FON		026 - SICK PERSON	A1	1115m	1
5346010	10/25/2017	12:34	MONTCLAIR HOS MED DRS HUSF	COM EXTENDED CARE-MTCL	A - ALS RESPONSE	A5	1184m	1
5346049	10/25/2017	13:37	ASISTENCIA VILLA RDL RASV	REDLANDS COM HOS	006 - BREATHING PROBLEMS	B2	2243	2
5346022	10/25/2017	13:35	KAISER HOSP ONTARIO HKON	KAISER HOSP ONTARIO	B - BLS RESPONSE	B5	2246m	1
5346034	10/25/2017	13:22	KAISER CLNC RDL S MKRE	KAISER HOSP FONTANA	019 - HEART PROBLEMS/A.I.C.D.	A2	2351	2
5346047	10/25/2017	13:36	STATE HWY 18-APPC/TAO RD-APPC		020 - HEAT/COLD EXPOSURE	A1	7733	7
5346043	10/25/2017	13:32	NATIONAL TRAILS HWY-SBCO/BARBOSA RD-SBCO		009 - CARDIAC/RESPIRATORY ARREST	A1	7741m	7
A142853	10/25/2017	13:31	KAISER HOS ONTARIO HKON	KAISER HOSPITAL ONTARIO-ONT	KON - KAISER ONTARIO BED DELAY	AA	1107	1
A142811	10/25/2017	11:57	KAISER HOS ONTARIO HKON	KAISER HOSPITAL ONTARIO-ONT	KON - KAISER ONTARIO BED DELAY	AA	1113	1
A142854	10/25/2017	13:33	POMONA VALLEY COM HOSP 600J6	SAN ANTONIO COM HOS-UPL	RE - RESTOCK EQUIPMENT	AA	1121	1
5346033	10/25/2017	13:14	11267 LEE AVE-ADCC		006 - BREATHING PROBLEMS	A1	1125m	7
A142842	10/25/2017	13:07	SAN ANTONIO COM HOSP 802D2	SAN ANTONIO COM HOS-UPL	SAC - SAN ANTONIO BED DELAY	AA	1127	1
A142850	10/25/2017	13:19	DESERT VALLEY HOSP 4386E6	DESERT VALLEY HOSP 4386E6	DVM - DES VAL HOS BED DELAY	AA	1128m	7
5346042	10/25/2017	13:29	NB 215 UNIVERSITY > PALM KENDALL-SBOC		029 - TRAFFIC/TRANSPORTATION INCIDENT	A1	1131	2
5346029	10/25/2017	13:13	243 E 60TH ST-SBOC		013 - DIABETIC PROBLEMS	A1	1135	2

2. Sharing of AVL maps showing location and status of all units in the County. AMR will pay for a license at each dispatch center. We are willing to implement this once our contract is approved.
3. FRALS payments based on transports. A payment of \$4.5 to \$5.0 million per year is possible dependent upon funding sources and contractual improvements.
 - Must have a relationship between payment and savings
4. We are open to co-locating dispatch in a CONFIRE facility once the center becomes available.

5. AMR will share its bulk-purchasing power with McKesson and Physio Control. Accounts can be established for interested entities and supplies can be drop-shipped (and billed) to the entity.
6. We are committed to establishing a CAD to CAD interface, and will pay our portion of the fee once the county communications centers are ready to proceed.
7. Other programs and service enhancements to provide innovative healthcare delivery models to address mental health challenges, service delivery and system design.

8. AMR has no interest in providing fire suppression services
9. AMR has no interest in providing fire dispatch services.
10. AMR's contract with the County will not interrupt 201 rights for any jurisdiction.

Why AMR and Why Now?

1. Healthcare financing and reimbursement is uncertain, and we take considerable risk in this new proposed contract. Our expertise on reimbursement, national legislative issues and our size, allows us to make these commitments.
2. AMR is a trusted partner, with decades of history serving San Bernardino County. We are a part of the community, and feel a responsibility to be a good corporate citizen. To this end, we:
 - ❖ provide Hands-Only CPR to thousands of high school students and the public each year free of charge

- ❖ work with local programs such as Jr. Achievers, Reach Out, and Pathway to provide an orientation to EMS, including:
 - CPR Training
 - Orientation to AMR/EMS industry
 - Mock interviews
 - Ethics training
- ❖ regularly participate in high school Career Days
- ❖ are a strong supporter of the "Every 15 Minutes" program
- ❖ have a "Fill the Ambulance" program which has provided Christmas gifts including bikes, food, gift cards and Christmas trees to over 130 families (>500 children) since 2008
- ❖ donate toys to the Ronald McDonald House
- ❖ are a proud sponsor of the March of Dimes and Susan G. Koman Breast Cancer Foundation.

3. We Support Public Safety Agencies:
- Regular participation in Active Shooter and Multi- Causality Incident (MCI) training with local police and fire agencies
 - Recognize and appreciate the expertise of law enforcement and fire departments when it comes to protection and safety of communities
 - Our role as the transportation provider is to follow the Incident Command System (ICS) and transport patients in a safe and timely manner

The Fine Print:

Our contract is with the County, and we must negotiate with them. We are talking with you to ensure that we are aligned on what you would like to see in our contract in areas where our services impact yours.

In order to finance the new system, we will need a long-term contract and changes to rates and response times, all of which must be negotiated with the County.



Questions?

Date: December 7, 2017

Subject:
2018 City/County Managers TAC Meeting Schedule

Background:

A proposed 2018 meeting schedule is identified below for consideration. TAC members and staff are urged to calendar these meetings for the coming year. Advance confirmation of meetings or cancellation notices are part of our standard procedure for meeting preparation. The proposed meeting schedule conforms to the first Thursday of each month. It should be noted that the May 3, 2018 meeting conflicts with the SCAG General Assembly and the TAC may want to consider cancelling or selecting an alternative date for May.

The proposed schedule is as follows:

- January 4, 2018 (possible conflict with rescheduled SBCTA Board meeting)
- February 1, 2018
- March 1, 2018
- April 5, 2018
- May 3, 2018 (conflict with SCAG General Assembly)
- June 7, 2018
- July 5, 2018
- August 2, 2018
- September 6, 2018
- October 4, 2018
- November 1, 2018
- December 6, 2018